



# KOTAK PROPOSAL FORM (KPF)

APPLICATIO	N NO.: <b>K P</b>				FORM ID NO: 10104050							
NON UN	NIT LINKED [	UNIT LINKED: "IN THIS POLICY, THE INVESTME	NT RISK IN INVESTMEN	T PORTFOLIO IS BORNE B	Y THE POLICYHOLDER."							
		FOR OFFICE US	E ONLY									
Proposal Num	ber		Proposal Receipt Date	D D M M Y Y	Y							
Name of the P	roduct		Cross Reference No.									
Product Code			Branch Code									
Opportunity II	D		Client ID (for new customers)	 '								
CATEGORY	TO WHICH THE PROP	POSER BELONGS:										
A. Rura	ıl Ur	ban B. Unorganized Sector	Economically Vulne	erable / Backward Class	Other Categories							
		INSTRUCTIONS FOR FILL	ING UP THE FORM									
1. Please answer all questions. 2. Please tick a box thus where appropriate. 3. Please strike out parts which are not applicable and write 'N.A.'. 4. Strokes of the pen, dots and dashes will not be accepted as replies. 5. This form is to be filled by the proposer himself/herself in BLOCK LETTERS in black or blue ink. In case he/she is unable to do so, he/she may dictate the answers to the questions in the proposal form to a scribe, other than the Company's Life Advisor/Corporate Agent/Broker/Relationship Officer. 6. The proposer must sign any cancellation or alteration. 7. Insurance is a contract of utmost good faith, which requires the Insurer, proposer and life to be insured to disclose all material facts. In case of any doubt as to whether a fact is material or not, the fact should be disclosed. As the statements in this proposal constitute warranties, complete and accurate information must be given. 8. Please use additional sheet where space is not sufficient.  1. PARTICULARS OF THE LIFE TO BE INSURED AND PROPOSER (to be filled in BLOCK LETTERS)												
PA	ARTICULARS	LIFE TO BE INSURED		PROPOSER	(to be filled only if different from the life to be insured)							
	ID (As policyholder or			1 KOI OSEK	from the life to be insured)							
as Nomin	nee/Appointee/Trustee etc.)											
1.2 TITLE		Mrs. Mrs.	Master Mr.	Ms.	Mrs. Master							
1.3 FULL NAME	Surname	]										
	First Name Middle Name	]										
1 4 MAIDEN		]										
1.4 MAIDEN NAME (in case of	Surname	]										
married female)	First Name Middle Name	] <u>                                    </u>										
1.5 FATHER's		J <u>                                    </u>										
/ HUSBAND's NAME	Surname  First Name	] <u> </u>										
NAME	First Name Middle Name	J <u></u>										
1.6 NATION		Indian NRI/PIO Others (please spo	ecify) Indian	NRI/ PIO¹ Others	s (please specify)							
1.7 GENDER		Indian   NRI/ PIO   Others   Others	Male	Female	(piease specify)							
1.8 DATE O												
	ANNUAL INCOME	D D M M Y Y Y Y Y   Y   Y   Y   Y   Y   Y	[] (In ₹ per ar	m Y Y Y Y	I							
1.10 PROOF			Leaving Cert. Passport	Birth Certificate	School Leaving Cert.							
1.10 1 KOO1	OF AGE	Driving Licence Others (please specify)	Driving I		e specify)							
<b>1.11</b> MARIT	AL STATUS	Single Married Divorced	Widow(er) Single	Married Di	worced Widow(er)							
1.12 EDUCA	ATIONAL FICATION	Professional Post-Graduate Gradua	rte Professio	onal Post-Graduate	Graduate							
(Tick High	est)	12 <sup>th</sup> pass	10 <sup>th</sup> 212 <sup>th</sup> pass	10 <sup>th</sup> pass	Below 10 <sup>th</sup>							
		Others (please specify)	Others	(please specify)	_							
1.13 OCCUF	PATION CATEGORY	Salaried Self Employed Retired	=	Self Employed	Retired							
1.14 a) IF SA	AL ARIED		(pls specify) Student	Housewife  Ltd. Public Ltd.	Others (pls specify)							
	ALARIED tell us the type of organization)		(pls specify) Private L	Partner / Proprieto	Govt.  Others (pls specify)							
1.14 b) IF SE	ELF-EMPLOYED	Trading Manufacturing Profess		Manufacturing	Professional							
	tell us the type of organization)	Others (please specify)	Others	(nlesse specify)								

<sup>&</sup>lt;sup>1</sup> Please fill in the NRI / PIO questionnaire.



PA	ARTICULARS	LIFE TO BE INSURED PROPOSER (to be filled only if different from the life to be insured)	
1.15	C/o or S/o or W/o		
PERMANENT RESIDENTIAL	House/Flat No./Society		
ADDRESS	Street/Lane/Mohalla		
	Landmark		
	Area/Location		
	Village/Taluka/Tehsil		
	City/District		
	State	PinPin	
1.16	C/o or S/o or W/o		
CURRENT RESIDENTIAL	House/Flat No./Society		
ADDRESS (If different	Street/Lane/Mohalla		
from Permanent	Landmark		
Residential	Area/Location		
Address)	Village/Taluka/Tehsil		
	City/District		
	State		
1.17	Name		
OFFICE ADDRESS	Ivanic		
(Company	Street/Lane		
name and full address	Landmark		
of present employer/	Area/Location		
last employer for retired	Area/Location		1
individuals)	City/District		
	State	Dia Dia	
		Pin Pin Pin	
	RED MAILING ADDRESS	Permanent Residential Current Residential Office Permanent Residential Current Residential	Office
1.19 WORK		Permanent Residential Current Residential Office Permanent Residential Current Residential  a) No. of Years in Service b) Designation c) Nature of Work a) No. of Years in Service b) Designation c) Nature of Work a) No. of Years in Service b) Designation c) Nature of Work a) No. of Years in Service b) Designation c) Nature of Work a) No. of Years in Service b) Designation c) Nature of Work a) No. of Years in Service b) Designation c) Nature of Work a) No. of Years in Service b) Designation c) Nature of Work a) No. of Years in Service b) Designation c) Nature of Work a) No. of Years in Service b) Designation c) Nature of Work a) No. of Years in Service b) Designation c) Nature of Work a) No. of Years in Service b) Designation c) Nature of Work a) No. of Years in Service b) Designation c) Nature of Work a) No. of Years in Service b) Designation c) Nature of Work a) No. of Years in Service b) Designation c) Nature of Work a) No. of Years in Service b) Designation c) Nature of Work a) No. of Years in Service b) Designation c) Nature of Work a) No. of Years in Service b) Designation c) Nature of Work a) No. of Years in Service b) Designation c) Nature of Work a) No. of Years in Service b) Designation c) No. of Years in Service b) Designation c) No. of Years in Years a) No. of Years a)	
1.19 WORK	DETAILS	a) No. of Years in Service b) Designation c) Nature of Work a) No. of Years in Service b) Designation c) Nature of	
1.19 WORK	DETAILS		
1.19 WORK (present	DETAILS employment)  HONE NUMBER	a) No. of Years in Service b) Designation c) Nature of Work a) No. of Years in Service b) Designation c) Nature of	
1.19 WORK (present	DETAILS employment)	a) No. of Years in Service b) Designation c) Nature of Work a) No. of Years in Service b) Designation c) Nature of Unit (In the Companization c) Nature of Business of the Organization c) Nature of B	
1.19 WORK (present	DETAILS employment)  HONE NUMBER	a) No. of Years in Service b) Designation c) Nature of Work a) No. of Years in Service b) Designation c) Nature of Unature of Business of the Organization d) Nature of Business of the Organization  Residence Office Office	
1.19 WORK (present	DETAILS employment)  HONE NUMBER TD Codes)	a) No. of Years in Service b) Designation c) Nature of Work a) No. of Years in Service b) Designation c) Nature of Unature of Business of the Organization d) Nature of Business of the Organization  Residence Residence	
1.19 WORK (present	DETAILS employment)  HONE NUMBER TD Codes)	a) No. of Years in Service b) Designation c) Nature of Work a) No. of Years in Service b) Designation c) Nature of U) Nature of Business of the Organization d) Nature of Business of the Organization  Residence Office Office Mobile	
1.19 WORK (present  1.20 TELEP) (with S'  1.21 E-mail )  Do your	DETAILS employment)  HONE NUMBER TD Codes)  ID  bit for green world & Swite	a) No. of Years in Service b) Designation c) Nature of Work a) No. of Years in Service b) Designation c) Nature of Work d) Nature of Business of the Organization  Residence Residence Office Office Mobile Mobile	
1.19 WORK (present  1.20 TELEP! (with S')  1.21 E-mail    Do your  1.22 IT ASSI	DETAILS employment)  HONE NUMBER TD Codes)  ID  bit for green world & Swite ESSEE	a) No. of Years in Service b) Designation c) Nature of Work a) No. of Years in Service b) Designation c) Nature of Work d) Nature of Business of the Organization  Residence Residence Office Office Mobile Mobile  the to e-communication. Kindly ✓ mark if you would like to receive your communication only through electronic mode Yes No	Work
1.19 WORK (present  1.20 TELEP) (with S'  1.21 E-mail )  Do your  1.22 IT ASS!	DETAILS employment)  HONE NUMBER TD Codes)  ID  bit for green world & Swite ESSEE  ANENT A/C NO. (PAN)	a) No. of Years in Service b) Designation c) Nature of Work a) No. of Years in Service b) Designation c) Nature of Work d) Nature of Business of the Organization  Residence Residence Office Mobile Mobile  the to e-communication. Kindly ✓ mark if you would like to receive your communication only through electronic mode Yes No Enclosed Yes No Enclosed Yes	Work
1.19 WORK (present  1.20 TELEP) (with S'  1.21 E-mail )  Do your  1.22 IT ASS!	DETAILS employment)  HONE NUMBER TD Codes)  ID  bit for green world & Swite ESSEE	a) No. of Years in Service b) Designation c) Nature of Work a) No. of Years in Service b) Designation c) Nature of Work d) Nature of Business of the Organization  Residence Residence Office Office Mobile Mobile  the to e-communication. Kindly ✓ mark if you would like to receive your communication only through electronic mode Yes No	Work
1.19 WORK (present  1.20 TELEP) (with S'  1.21 E-mail )  Do your  1.22 IT ASSI  1.24 IF PAN  1.25 RELAT	DETAILS employment)  HONE NUMBER TD Codes)  ID  bit for green world & Swite ESSEE  ANENT A/C NO. (PAN)	a) No. of Years in Service b) Designation c) Nature of Work a) No. of Years in Service b) Designation c) Nature of Work d) Nature of Business of the Organization  Residence Residence Office Mobile Mobile  the to e-communication. Kindly ✓ mark if you would like to receive your communication only through electronic mode Yes No Enclosed Yes No Enclosed Yes	Work
1.19 WORK (present  1.20 TELEP) (with S  1.21 E-mail 1  Do your  1.22 IT ASSI  1.23 PERMA  1.24 IF PAN  1.25 RELAT LIFE TO  1.26 TOTAL	DETAILS employment)  HONE NUMBER TD Codes)  ID  bit for green world & Swite ESSEE  ANENT A/C NO. (PAN)  NOT AVAILABLE TONSHIP TO	a) No. of Years in Service   b) Designation   c) Nature of Work   a) No. of Years in Service   b) Designation   c) Nature of Business of the Organization   d) Nature of Business of the Organization   Residence   Residence   Office   Office   Mobile   Mobile   Mobile   Mobile   Mobile   Pyes   No   Yes   No   Enclosed   Yes   No   Applied for   Not App	Work
1.19 WORK (present  1.20 TELEP  (with S')  1.21 E-mail 1  Do your  1.22 IT ASSI  1.24 IF PAN  1.25 RELAT LIFE TO  1.26 TOTAL (excludi	DETAILS employment)  HONE NUMBER TD Codes)  ID  bit for green world & Swite ESSEE  ANENT A/C NO. (PAN)  NOT AVAILABLE  TONSHIP TO O BE INSURED  LEXISTING LIFE COVER ing this proposal) (in ₹)	a) No. of Years in Service b) Designation c) Nature of Work a) No. of Years in Service b) Designation c) Nature of Business of the Organization  Residence	Work
1.19 WORK (present  1.20 TELEP  (with S')  1.21 E-mail 1  Do your  1.22 IT ASSI  1.24 IF PAN  1.25 RELAT LIFE TO  1.26 TOTAL (excludi	DETAILS employment)  HONE NUMBER TD Codes)  ID  bit for green world & Switch ESSEE  ANENT A/C NO. (PAN)  NOT AVAILABLE TONSHIP TO O BE INSURED  LEXISTING LIFE COVER ing this proposal) (in ₹)	a) No. of Years in Service b) Designation c) Nature of Work a) No. of Years in Service b) Designation c) Nature of Business of the Organization  Residence Residence Office Office Mobile Mobile Mobile No. Applied for Not Ap	Work
1.19 WORK (present  1.20 TELEP  (with S')  1.21 E-mail 1  Do your  1.22 IT ASSI  1.24 IF PAN  1.25 RELAT LIFE TO  1.26 TOTAL (excludi	DETAILS employment)  HONE NUMBER TD Codes)  ID  bit for green world & Swite ESSEE  ANENT A/C NO. (PAN)  NOT AVAILABLE  TONSHIP TO O BE INSURED  LEXISTING LIFE COVER ing this proposal) (in ₹)	a) No. of Years in Service   b) Designation   c) Nature of Work   a) No. of Years in Service   b) Designation   c) Nature of Business of the Organization   d) Nature of Business of the Organization   Residence   Residence   Office   Office   Mobile   Mobile   Mobile   Mobile   Mobile   Piece   No   Yes   No   Yes   No   Piece   Piece   Yes   No   Piece   Applied for   Not Applied for	Work
1.19 WORK (present  1.20 TELEP  (with S')  1.21 E-mail 1  Do your  1.22 IT ASSI  1.24 IF PAN  1.25 RELAT LIFE TO  1.26 TOTAL (excludi	DETAILS employment)  HONE NUMBER TD Codes)  ID  bit for green world & Swite ESSEE  ANENT A/C NO. (PAN)  NOT AVAILABLE  TONSHIP TO O BE INSURED  LEXISTING LIFE COVER ing this proposal) (in ₹)	a) No. of Years in Service   b) Designation   c) Nature of Work   a) No. of Years in Service   b) Designation   c) Nature of Business of the Organization   d) Nature of Business of the Organization   d) Nature of Business of the Organization   Residence   Goffice	Work
1.19 WORK (present  1.20 TELEP  (with S')  1.21 E-mail 1  Do your  1.22 IT ASSI  1.24 IF PAN  1.25 RELAT LIFE TO  1.26 TOTAL (excludi	DETAILS employment)  HONE NUMBER TD Codes)  ID  bit for green world & Swite ESSEE  ANENT A/C NO. (PAN)  NOT AVAILABLE  TONSHIP TO O BE INSURED  LEXISTING LIFE COVER ing this proposal) (in ₹)	a) No. of Years in Service   b) Designation   c) Nature of Work   a) No. of Years in Service   b) Designation   c) Nature of Business of the Organization   d) Nature of Business of the Organization   d) Nature of Business of the Organization   Residence   Residence   Office   Office   Mobile   Mobile   Mobile   Mobile   Mobile   Mobile   Mobile   Presidence   Preside	Work
1.19 WORK (present  1.20 TELEP  (with S')  1.21 E-mail 1  Do your  1.22 IT ASSI  1.24 IF PAN  1.25 RELAT LIFE TO  1.26 TOTAL (excludi	DETAILS employment)  HONE NUMBER TD Codes)  ID  bit for green world & Swite ESSEE  ANENT A/C NO. (PAN)  NOT AVAILABLE  TONSHIP TO O BE INSURED  LEXISTING LIFE COVER ing this proposal) (in ₹)	a) No. of Years in Service b) Designation c) Nature of Work a) No. of Years in Service b) Designation c) Nature of General Service b) Designation c) Designation c) Nature of General Service b) Designation c) Nature of General Service b) Designation c) Nature of General Service b) Designation c) Design	No No No No



1.28 Would you like to opt for Electronic Policy Issuance through an e-Insurance Account (eIA) of an Insurance Repository?										
1.29 If you have an eIA, provide de	etails a) Name of	Insurance Repository								
b) eIA No:		c) Nan	ne as appearing	in eIA:						
1.30 If you do not have an eIA, wo If Yes, choose any one Insuran			No							
CAMS Repository Services Li		NSDL Data Mana	gement Limited	i						
Karvy Insurance Repository L	imited	Central Insurance	Repository Lin	nited						
2. ADDITIONAL INFORMA	TION OF THE LIF	E TO BE INSURED	AND PROP	OSER						
PARTICULARS		LIFE TO BE IN	SURED					PROPOSE	R (to be filled only i	f different
2.1 PROOF OF IDENTITY	Passport	Voter's Ident		Ration Card		Passport		Voter's Identity		ation Card
	PAN Card	Driving Lice		Others (ple. sp	ecify)	PAN Card	ı	Driving Licence		thers (ple. specify)
2.2 PROOF OF PERMANENT	Telephone F	Bill <sup>2</sup> Electricity Bi	11 ²	Passport	П	Telephone	Bill 2	Electricity Bill	2 Pa	assport
RESIDENCE (in case both are differ proof of Permanent Residence Proposer o		ence Voter's Ident	ity Card	Others (ple. sp	ecify)	Driving L	icence	Voter's Identity	y Card O	thers (ple. specify)
2.3 PROOF OF CURRENT	Telephone F	Bill <sup>2</sup> Electricity Bi	11 2	Passport		Telephone	Bill 2	Electricity Bill	2 Pa	assport
RESIDENCE (in case both are differ proof Current Residence of Proposer only	Driving Lic	ence Voter's Ident	ity Card	Others (ple. spe	ecify)	Driving L	icence [	Voter's Identity	y Card O	thers (ple. specify)
2.4 SOURCE OF EARNINGS	Salary	Business Inco	ome	Inheritance		Salary	[	Business Incor	ne In	heritance
	Others (pl	ease specify)				Others _	please sp	ecify)		
2.5 PROOF OF INCOME (where su annualized premiums across all policies w		Employer's (	Certificate	Audited P/L A	ccts.	IT Return	s [	Employer's Ce	ertificate A	udited P/L Accts.
[including at proposal stage] is ₹ 1 Lakh o		ease specify)				Others _	please sp	ecify)		
2.6 OTHER DETAILS						L	IFE TO	BE INSURED	PROP	OSER
a) Do you have any history of conv	riction under any crimina	al proceedings in India or	abroad?				Yes	No	Yes	No
b) Are you a Politically Exposed Postate Govt., Senior Politicians, Political Party Officials, and imm	Senior Govt., Judicial of	or Military Officials, Sen					Yes	No	Yes	No
c) Is your occupation associated w	•	• /	usceptible to an	y injury or illn	iess, e.g. c	hemical				
factory, mines, explosives, corro				1454	: -1 6		Yes	No	Yes	No
d) Are you currently engaged in or or illness to you?	intend to take part in any	nazardous nobbles / activ	ities which wou	id increase the	e risk of an	iy injury	Yes	No	Yes	No
e) If your answer is 'Yes' to any or	f the above questions kin	adly give details:								
2) ( ) ( ) ( )										
<sup>2</sup> Maximum 6 months old	C DI ANI DECENI									
<sup>2</sup> Maximum 6 months old 3. PARTICULARS OF THE										
		PLAN / RIDER	PREMIUM TERM		POLICY (Yr			ASSURED (₹) /		REMIUM (₹)
3. PARTICULARS OF THE										REMIUM (₹)
3. PARTICULARS OF THE 3.1  BASIC PLAN										REMIUM (₹)
3.1  BASIC PLAN RIDER DETAILS (OPTIONAL)										REMIUM (₹)
3.1  BASIC PLAN RIDER DETAILS										REMIUM (₹)
3. PARTICULARS OF THE  3.1  BASIC PLAN  RIDER DETAILS (OPTIONAL) (please fill the Life Guardian Addendum										REMIUM (₹)
3. PARTICULARS OF THE  3.1  BASIC PLAN  RIDER DETAILS (OPTIONAL) (please fill the Life Guardian Addendum						rs.)	MONTE			REMIUM (₹)
3. PARTICULARS OF THE  3.1  BASIC PLAN  RIDER DETAILS (OPTIONAL) (please fill the Life Guardian Addendum			TERM	(Yrs.)	(Yr	rs.)	MONTE	ILY INCOME <sup>®</sup> (₹)		REMIUM (₹)
3. PARTICULARS OF THE  3.1  BASIC PLAN  RIDER DETAILS (OPTIONAL) (please fill the Life Guardian Addendum			GOODS	(Yrs.)  AND SERVICE	(Yr	AND CESS	MONTH POLICY S ON MO	ILY INCOME <sup>®</sup> (₹)		REMIUM (₹)
3. PARTICULARS OF THE  3.1  BASIC PLAN  RIDER DETAILS (OPTIONAL) (please fill the Life Guardian Addendum	NAME OF I		GOODS TOTAL PR	(Yrs.)  AND SERVICE	(Yr	AND CESS	POLICY S ON MO	ILY INCOME <sup>®</sup> (₹)  FEES³ (IF ANY)  DAL PREMIUM		REMIUM (₹)
3.1  BASIC PLAN  RIDER DETAILS (OPTIONAL) (please fill the Life Guardian Addendum where applicable)	NAME OF I	PLAN / RIDER  Yearly	GOODS A TOTAL PR	AND SERVICE	CES TAX A	AND CESS	POLICY S ON MO	ILY INCOME <sup>®</sup> (₹)  FEES³ (IF ANY)  DAL PREMIUM  REST RUPEE)		REMIUM (₹)
3.1  BASIC PLAN  RIDER DETAILS (OPTIONAL) (please fill the Life Guardian Addendum where applicable)  3.2 Frequency of Premium Payme	NAME OF I	PLAN / RIDER  Yearly  Term	GOODS A TOTAL PR Half- Other	AND SERVICE EMIUM (RO	CES TAX A	AND CESS	POLICY S ON MO	ILY INCOME <sup>®</sup> (₹)  FEES³ (IF ANY)  DAL PREMIUM  REST RUPEE)		
3.1  BASIC PLAN  RIDER DETAILS (OPTIONAL) (please fill the Life Guardian Addendum where applicable)  3.2 Frequency of Premium Paymed 3.3 Premium Payment Term (Year	ent Single rs) Full Polic Immediate	PLAN / RIDER  Yearly  Typ Term  Payout Recurr	GOODS A TOTAL PR Half- Other	AND SERVICE EMIUM (RO - Yearly TS (Pls specify)	CES TAX A DUNDED	AND CESS	POLICY S ON MO	FEES³ (IF ANY) DAL PREMIUM REST RUPEE)  Monthly	y	
3.1  BASIC PLAN  RIDER DETAILS (OPTIONAL) (please fill the Life Guardian Addendum where applicable)  3.2 Frequency of Premium Paymet 3.3 Premium Payment Term (Yea 3.4 Plan option*	NAME OF I  Single  Ts) Full Polic  Immediate of the best and conditions mention	Yearly  Yearly  Yearly  Yearly  Yearly  Cash Fed in the policy docume	GOODS A TOTAL PR Half- Other ing Payout Payout Pant.	AND SERVICE EMIUM (RO Yearly S (Pls specify 3.5 Step Up O id-Up Additio	CES TAX A DUNDED ption*	AND CESS OFF TO T	POLICY S ON MO: CHE NEA	FEES³ (IF ANY) DAL PREMIUM REST RUPEE) Monthly	y No	
3.1  BASIC PLAN  RIDER DETAILS (OPTIONAL) (please fill the Life Guardian Addendum where applicable)  3.2 Frequency of Premium Paymet  3.3 Premium Payment Term (Yea  3.4 Plan option*  3.6 For Kotak Premier Life Plan, page 13.7 Policy Fees applicable as per term	NAME OF I  Single rs) Full Polic  Immediate blease tick either of the b s and conditions mentior erm Plan. Step-Up option	Yearly  Yearly  Yearly  Yearly  Yearly  Yearly  Cash F  The din the policy docume  The is only available under	GOODS A TOTAL PR Half- Other ing Payout Payout Pant.	AND SERVICE EMIUM (RO Yearly S (Pls specify 3.5 Step Up O id-Up Additio	CES TAX A DUNDED ption*	AND CESS OFF TO T	POLICY S ON MO: CHE NEA	FEES³ (IF ANY) DAL PREMIUM REST RUPEE) Monthly	y No	
3.1  BASIC PLAN  RIDER DETAILS (OPTIONAL) (please fill the Life Guardian Addendum where applicable)  3.2 Frequency of Premium Payment 3.3 Premium Payment Term (Yea  3.4 Plan option*  3.6 For Kotak Premier Life Plan, payment 3.7 Policy Fees applicable as per term 4 Applicable for Kotak Preferred Term 4 Plan option Payment Term 5 Policy Fees applicable as Per term 6 Plan Payment Term 8 Plan Option Payment Term 9 Policy Fees Applicable as Per term 9 Policy Fees Applicable for Kotak Preferred Term 9 Plan Payment Term 9 Plan	nt Single rs) Full Police Immediate clease tick either of the best and conditions mention rm Plan. Step-Up option UNIT LINKED PL	Yearly  Yearly  Yearly  Yearly  Yearly  Cash F  and in the policy docume  is only available under  ANS ONLY	GOODS A TOTAL PR Half- Other ing Payout Payout Pant.	AND SERVICE EMIUM (RO -Yearly 3.5 Step Up O id-Up Addition	CES TAX ADUNDED  Option* ons tion. @App	AND CESS OFF TO T Quarter	POLICY 6 ON MO. THE NEA	FEES³ (IF ANY) DAL PREMIUM REST RUPEE) Monthly	y No	0
3.1  BASIC PLAN  RIDER DETAILS (OPTIONAL) (please fill the Life Guardian Addendum where applicable)  3.2 Frequency of Premium Paymet  3.3 Premium Payment Term (Yea  3.4 Plan option*  3.6 For Kotak Premier Life Plan, page 13.4 Plan option applicable as per term applicable for Kotak Preferred Term applicable for Kotak	nt Single rs) Full Police Immediate clease tick either of the best and conditions mention rm Plan. Step-Up option UNIT LINKED PL	Yearly  Yearly  Yey Term  e Payout Recurronus option Cash Fed in the policy docume in is only available under  ANS ONLY  to opt for: So	GOODS A TOTAL PR Half- Other ing Payout Pant. regular premium	AND SERVICE EMIUM (RO -Yearly 3.5 Step Up O id-Up Addition in payment opt	CES TAX ADUNDED  Option*  ons  tion.   App	AND CESS OFF TO T Quarter	POLICY S ON MO. THE NEA	FEES³ (IF ANY) DAL PREMIUM .REST RUPEE)  Month!  Yes	y Notion Plan  Age Based S	Strategy
3.1  BASIC PLAN  RIDER DETAILS (OPTIONAL) (please fill the Life Guardian Addendum where applicable)  3.2 Frequency of Premium Paymet  3.3 Premium Payment Term (Yea  3.4 Plan option*  3.6 For Kotak Premier Life Plan, page 13.4 Plan option applicable as per term applicable for Kotak Preferred Term applicable for Kotak	nt Single rs) Full Polic Immediate clease tick either of the b s and conditions mention erm Plan. Step-Up option UNIT LINKED PL Startegy option you wan	Yearly  Yearly  Yearly  Yearly  Yearly  Yearly  Cash F  and in the policy docume  in is only available under  ANS ONLY  to opt for:  Cash F  Cash F  Cash F  Cash Cash Cash Cash Cash Cash Cash Cash  Cash Cash Cash  Cash Cash  Cash Cash  Cash Cash  Cash Cash  Cash Cash  Cash Cash  Ca	GOODS A TOTAL PR Half- Other ing Payout Pant. regular premium	AND SERVICE EMIUM (RO -Yearly 3.5 Step Up O id-Up Addition in payment opt	CES TAX A DUNDED  pption* ons  Syste  Syste  App	AND CESS OFF TO T Quarter	POLICY S ON MO. THE NEA	FEES³ (IF ANY) DAL PREMIUM REST RUPEE)  Monthly  Yes  ak Income Protections	y Notion Plan  Age Based S	Strategy
3.1  BASIC PLAN  RIDER DETAILS (OPTIONAL) (please fill the Life Guardian Addendum where applicable)  3.2 Frequency of Premium Payment 3.3 Premium Payment Term (Yea  3.4 Plan option*  3.6 For Kotak Premier Life Plan, particular of the particular o	nt Single rs) Full Polic Immediate olease tick either of the best and conditions mention erm Plan. Step-Up option UNIT LINKED PL. Startegy option you wan lease select your Risk Aposen, please provide the	Yearly  Yearly	GOODS A TOTAL PR Half- Other ing Payout Pa nt. regular premiur	AND SERVICE EMIUM (RO Yearly S. (Pls specify 3.5 Step Up O id-Up Addition In payment opt ategy self-Managed:	CES TAX A DUNDED  pption* ons  Syste  Syste  App	AND CESS OFF TO T Quarter  pplicable only ematic Switter matic Switce	POLICY S ON MO. THE NEA	FEES³ (IF ANY) DAL PREMIUM REST RUPEE)  Monthly  Yes  ak Income Protections	y Notion Plan  Age Based S	Strategy
3.1  BASIC PLAN  RIDER DETAILS (OPTIONAL) (please fill the Life Guardian Addendum where applicable)  3.2 Frequency of Premium Payment 3.3 Premium Payment Term (Yea  3.4 Plan option*  3.6 For Kotak Premier Life Plan, parts applicable for Kotak Preferred Total Plane for Kotak Preferred Total Please ✓ any one Investment  4.4 FUND DETAILS: FOR  4.1 Please ✓ any one Investment  a. If Age Based Strategy is opted, parts and the parts and the parts are the parts and the parts and the parts are the parts and the parts are	nt Single rs) Full Polic Immediate olease tick either of the best and conditions mention erm Plan. Step-Up option UNIT LINKED PL. Startegy option you wan lease select your Risk Aposen, please provide the	Yearly  Term  PLAN / RIDER  Yearly  Term  Proposition Cash From the policy document is only available under  PLAN / RIDER  Proposition Cash From the policy document is only available under  PLAN / RIDER  Proposition Cash From the policy document is only available under  PLAN / RIDER  Proposition Cash From the policy document is only available under  PLAN / RIDER  Proposition Cash From the policy document is only available under  PLAN / RIDER  Proposition Cash From the policy document is only available under  PLAN / RIDER	GOODS A TOTAL PR Half- Other ing Payout Pa nt. regular premium	AND SERVICE EMIUM (RO Yearly 3.5 Step Up O id-Up Addition in payment opt ategy lelf-Managed a Moderate	CES TAX A DUNDED  pption* ons  Syste  Syste  App	AND CESS OFF TO T Quarter  pplicable only ematic Switter matic Switce	POLICY S ON MO. THE NEA	FEES³ (IF ANY) DAL PREMIUM REST RUPEE)  Monthly  Yes  ak Income Protections	y  Ion Plan  Age Based S  ly with Kotak In	Strategy
3.1  BASIC PLAN  RIDER DETAILS (OPTIONAL) (please fill the Life Guardian Addendum where applicable)  3.2 Frequency of Premium Paymed 3.3 Premium Payment Term (Yea  3.4 Plan option*  3.6 For Kotak Premier Life Plan, p  ³ Policy Fees applicable as per term *Applicable for Kotak Preferred T  4A. FUND DETAILS: FOR  4A.1 Please ✓ any one Investment a. If Age Based Strategy is opted, p b. If any other Strategy has been ch c. Please indicate your fund allocat  Strategy	NAME OF I  Single  Ts) Full Polic  Immediate blease tick either of the b s and conditions mention rm Plan. Step-Up option  UNIT LINKED PL  Startegy option you wan lease select your Risk Ap tosen, please provide the tion below (Total must be	Yearly  Yearly  Yey Term  e Payout Recurronus option Cash F ned in the policy docume in is only available under  ANS ONLY  at to opt for: So  pretite (any one): A  fund details in the follow e equal to 100%)  Self M	GOODS A TOTAL PR Half- Other ing Payout Pa nt. regular premiur elf Managed Str ombination of S ggressive  ving table.	AND SERVICE EMIUM (RO -Yearly rs (Pls specify 3.5 Step Up O id-Up Addition n payment opt ategy     Moderate	CES TAX ADUNDED  Iption* Institute System System Conse	AND CESS OFF TO T Quarter  pplicable on ematic Switcervative	POLICY 6 ON MO. THE NEA	FEES³ (IF ANY) DAL PREMIUM REST RUPEE)  Monthly  Yes  ak Income Protection  ttegy (SSS)*  [tegy (available on	y Notion Plan  Age Based S ly with Kotak In	Strategy
3.1  BASIC PLAN  RIDER DETAILS (OPTIONAL) (please fill the Life Guardian Addendum where applicable)  3.2 Frequency of Premium Paymed 3.3 Premium Payment Term (Yea  3.4 Plan option*  3.6 For Kotak Premier Life Plan, particular of the Plan option	NAME OF I  Single  Ts) Full Polic  Immediate blease tick either of the b s and conditions mention rm Plan. Step-Up option  UNIT LINKED PL  Startegy option you wan lease select your Risk Ap tosen, please provide the tion below (Total must be	Yearly  Yearly  Yey Term  e Payout Recurronus option Cash F ned in the policy docume in is only available under  ANS ONLY  at to opt for: So  pretite (any one): A  fund details in the follow e equal to 100%)  Self M	GOODS A TOTAL PR Half- Other ing Payout Pa nt. regular premium	AND SERVICE EMIUM (RO Yearly 3.5 Step Up O id-Up Addition in payment opt ategy lelf-Managed a Moderate	CES TAX A DUNDED  Option*  In System Consecution Conse	AND CESS OFF TO T Quarter  pplicable only ematic Switter matic Switce	POLICY S ON MO CHE NEA cly	FEES³ (IF ANY) DAL PREMIUM REST RUPEE)  Monthly  Yes  ak Income Protections	y  Ion Plan  Age Based S  ly with Kotak In	Strategy avest Maxima)
3.1  BASIC PLAN  RIDER DETAILS (OPTIONAL) (please fill the Life Guardian Addendum where applicable)  3.2 Frequency of Premium Paymet  3.3 Premium Payment Term (Yea  3.4 Plan option*  3.6 For Kotak Premier Life Plan, p  Policy Fees applicable as per term *Applicable for Kotak Preferred Term  4A. FUND DETAILS: FOR  4A.1 Please ✓ any one Investment  a. If Age Based Strategy is opted, p  b. If any other Strategy has been ch c. Please indicate your fund allocat  Strategy  Funds Classic Opportunit	NAME OF I  Single rs) Full Police Immediate blease tick either of the b s and conditions mention erm Plan. Step-Up option UNIT LINKED PL Startegy option you wan lease select your Risk Ap tosen, please provide the tion below (Total must be ties Frontline Equity	Yearly  Yearly	GOODS TOTAL PR Half- Other ing Payout Pa nt. regular premiur elf Managed Str ombination of S ggressive ving table.	AND SERVICE EMIUM (RO Yearly S (Pls specify 3.5 Step Up O id-Up Addition In payment opt attegy lelf-Managed if Moderate	CES TAX A DUNDED  Option*  In System Consecution Conse	AND CESS OFF TO T Quarter  plicable on ematic Switce ervative  Money M	POLICY S ON MO CHE NEA cly	FEES³ (IF ANY) DAL PREMIUM REST RUPEE)  Monthly  Yes  ak Income Protection tegy (SSS)*  [tegy (available on	y  In the second of the second	Strategy avest Maxima)
3.1  BASIC PLAN  RIDER DETAILS (OPTIONAL) (please fill the Life Guardian Addendum where applicable)  3.2 Frequency of Premium Paymet  3.3 Premium Payment Term (Yea  3.4 Plan option*  3.6 For Kotak Premier Life Plan, parallel properties applicable as per term *Applicable for Kotak Preferred Total Please applicable as per term  4A. FUND DETAILS: FOR  4A.1 Please and one Investment  a. If Age Based Strategy is opted, parallel properties and the parallel properties of the paralle	ent Single rs) Full Police Immediate blease tick either of the b s and conditions mentior erm Plan. Step-Up option UNIT LINKED PL Startegy option you wan lease select your Risk Ap osen, please provide the ion below (Total must be ies Frontline Equity Fund	Yearly  Tyearly  Yearly  Yearly  Yearly  Yearly  Yearly  Yearly  Recurr  Onus option Cash F  ned in the policy docume  n is only available under  ANS ONLY  At to opt for: So  Co  ppetite (any one): A  fund details in the follow  Ye equal to 100%  Self M  Balanced  Fund  Balanced  Fund  Description	GOODS A TOTAL PR Half- Other ing Payout Pa nt. regular premiur elf Managed Str ombination of S ggressive  ving table.  Ganaged Strategy bynamic Bond Fund	AND SERVICE EMIUM (RO -Yearly rs (Pls specify 3.5 Step Up O id-Up Addition n payment opt ategy     Moderate       Dynamic   Fund	CES TAX A DUNDED  Option*  In System Conse	AND CESS OFF TO T Quarter  pplicable on ematic Switcervative  Money M Fund	POLICY 6 ON MO. THE NEA rly  ching Stra ching Stra arket	FEES³ (IF ANY) DAL PREMIUM REST RUPEE)  Month!  Yes  ak Income Protection tegy (SSS)*  tegy (available on  Dynamic Floating Rate Fund	y  Ion Plan  Age Based S  ly with Kotak In  Systematic Switching Strategy (SSS)	Strategy vest Maxima)  Total
3.1  BASIC PLAN  RIDER DETAILS (OPTIONAL) (please fill the Life Guardian Addendum where applicable)  3.2 Frequency of Premium Paymed 3.3 Premium Payment Term (Yea  3.4 Plan option*  3.6 For Kotak Premier Life Plan, properties applicable as per term *Applicable for Kotak Preferred Total A.1 Please applicable as per term to the properties and the properties are applicable as per term to the properties and the properties are applicable as per term to the properties and the properties are applicable as per term to the properties and the properties are applicable as per term to the properties are applicable as per term to the properties and the properties are applicable as per term to the properties and the properties are applicable as per term to the properties and the properties are applicable as per term to the properties	nt Single rs) Full Polic Immediate blease tick either of the b s and conditions mention rm Plan. Step-Up option UNIT LINKED PL Startegy option you wan lease select your Risk Ap tosen, please provide the tion below (Total must be ties Frontline Equity Fund  ntification Number (SFI)	Yearly  Yearly  Yey Term  e Payout Recurronus option Cash Fined in the policy docume in is only available under  ANS ONLY  at to opt for: So Coppetite (any one): A fund details in the follower equal to 100%)  Self M  Balanced Fund  N), please refer to produce	GOODS A TOTAL PR Half- Other ing Payout Pa nt. regular premium elf Managed Str ombination of S ggressive ving table.  Janaged Strateg: rynamic Bond Fund t brochure / leaf	AND SERVICE EMIUM (RO -Yearly rs (Pls specify 3.5 Step Up O id-Up Addition n payment opt ategy     Moderate       Dynamic   Fund	CES TAX A DUNDED  Iption* System System Consecution Co	AND CESS OFF TO T Quarter  pplicable on ematic Switcervative  Money M Fund	POLICY 6 ON MO. THE NEA rly  ching Stra ching Stra	FEES³ (IF ANY) DAL PREMIUM REST RUPEE)  Month!  Yes  ak Income Protection tegy (SSS)*  tegy (available on  Dynamic Floating Rate Fund	y  Ion Plan  Age Based S  ly with Kotak In  Systematic Switching Strategy (SSS)	Strategy vest Maxima)  Total



4B. DETAII	LS FOR NON-UNIT	LINKED PLANS ONLY (Subject to accept	ptance of risk by insurer)	r)					
4B.1 Do you v	want the policy to be back								
4B.2 If "Yes".	, specify backdation date	D D M M Y Y Y Y (Should no	nt Financial Year) and fill in co	orresponding age on Last Birthday	(at that date)				
5. DETAILS	OF PROPOSAL DE	POSIT PAID							
5.1 MODE O	F PAYMENT	Cheque/DD Cash (SI	hould you choose to pay premiums by cash	sh, you are advised to do so at the nearest Kotak	Life Insurance branch only)				
5.2 Cheque/D	DD No.	5.3 Dated 5.4	Amount (in ₹)	5.5 Drawn on (	Name of Bank and Branch)				
		D D M M Y Y Y Y							
5.6 IFSC COI	DE								
6. BANK DI	ETAILS FOR DIREC	CT CREDIT OF BENEFITS/REFUNDS							
6.1 BANK NA			K BRANCH	<b>6.3</b> BANK C	ODE				
6.4 ACCOUNT	Γ NUMBER	6.5 NEFT	T/RTGS/IFSC CODE	6.6 MICF	R NO.				
6.7 ACCOUNT	ГТҮРЕ	6.8 CHE	QUE COPY ENCLOSED	YES NO					
	-	lity to intimate KLI regarding change in bank details.	The claims arising under this po	olicy will be settled through the above	e mentioned Bank Account only.				
	JLARS OF NOMINE		7.0						
	ARTICULARS	NOMINEE		ADDITIO	NAL NOMINEE				
as Nominee/A	D (As policyholder or Appointee/Trustee etc.)								
7.2 Percentag	e of Share	<u> </u>							
7.3 TITLE		Mr. Ms.	Mrs. Master	Mr. Ms.	Mrs. Master				
7.4 FULL NAME	Surname								
TVZ	First Name								
	Middle Name								
7.5 NATIONA		Indian NRI / PIO 6	Others (Pls specify)	= =	/ PIO <sup>6</sup> Others (Pls specify)				
7.6 GENDER		Male Female	L	MaleFem	ale				
7.7 DATE OF			L	D D M M Y Y Y Y					
7.8 CURRENT	C/o or S/o or W/o	]							
RESIDENTIAL ADDRESS	House/Flat No./Society	]							
ADDRESS	Street/Lane	]							
	Landmark	]							
	Area/Location	]							
	Village/Taluka City/District	<u> </u>							
	State	7			D:				
7.0 DELATIO		Pin			Pin				
INSURE	ONSHIP TO LIFE TO BE D								
	if Proposer and Life to be Ins NRI / PIO Questionnaire.	ured are the same. In case of more than 2 nominees, please	fill in the Additional Nominee For	rm.					
8. PARTICU	ULARS OF APPOIN	ΓΕΕ <sup>7</sup> / LEGAL GUARDIAN							
8.1 TITLE		SURNAME	FIRST NAME		MIDDLE NAME				
	II								
8.2 CLIENT I or as Nominee/Appe	D (As policyholder	8.3 DATE OF BIRTH	D M M Y Y Y Y	8.4 RELATIONSHIP TO NOMI	NEE				
	T RESIDENTIAL ADDR	Ess							
6.3 CURREN									
City		Village / District	I	Land Mark					
City		State			Pin				
8.6 Signature	Thumb Impression of the	Appointee							
	ninee(s) is/are a minor.	NOTE DOLLOUS HELD / BRODOCAL C	DDI IED EAD DY TUE	LIEF TO DE INCLUED					
		NCE POLICIES HELD / PROPOSALS A			1.711.				
-	_	policy (ies) or have you applied for any insurance		Yes (If yes, please give					
		cluding riders) ever been rated-up/ postponed/ dec	11						
Policy/ Proposal	Company Name (including Kotak	Sum Assured On Death	Acceptance Term Extra / Post		Whether In Force/Lapsed (Mention year of Lapse/				
No.	Life Insurance)		Declined / Not C		Revival applied for)				



# 10. PERSONAL HEALTH DETAILS OF THE LIFE TO BE INSURED AND PROPOSER (Details for Proposer to be filled when there is Sum at Risk on Proposer's life)

	PARTIC	ULARS		LII	FE TO BE INSURED		PROPOSER										
10.1 HEIGH WEIGH				cms OR kgs	feet inches					cms OF	R f	eet [	inches				
	-	ed or Lost Weight he last 1 year?	Yes If Yes, p	No No lease specify Gain	Kgs OR	Loss	Kgs		Yes s, plea	No se specify	Gain		Kgs OR	Loss		] K	gs
10.2B If Yes Gain/Loss	, please sp	pecify reason for															
	TVI E DE	TAILCOE			TIDDENT LICACE							ACTIIC	ACE				_
THE LIFE TO			Current		Of Since When	Avoro	ge usage	Pa	not .	If YES, 1		AST US			Reaso	no for	=
			Usage	consumption			r day		age	consum		11	Past average sage per day	- 11	givin		
Tobacco			Yes	Cigarette/ Beedi/ Chewing Tobacc Tobacco Toothpast				Yes	No	Cigarette Chewing T	Tobacco/			D	octor's Ad	vice/Oth	ers
Alcohol 8			Yes N	O Beer/Wine/Hard Lic	uor			Yes	No	Beer/Wine/H	Iard Liquor			D	octor's Ad	vice/Oth	ers
Any Narcoti	cs														Couns	seling,	_
(For medical	l/ recreatio	onal purposes)	Yes N	0				Yes	No						Rehabilit	tation etc	
<sup>8</sup> 1 unit = half pi	int beer/1 gl	ass of wine/1 measure	e of spirits.														
11. MEDIC	CAL HIS	TORY OF THI	E LIFE	TO BE INSURE	D AND PROPOSEF	R (Details f	or Propos	ser to	be f	illed when	there is	Sum a	at Risk on	Prop	oser's	life)	
														Ů			
-		nour, cyst or unusu		_	ice for any of the follow	ing condition	is, diseases	or im	pairm	ents ?			NSURED		PROPO		. T .
			_		ension), diabetes, raised	cholesterol	stroke ches	 st nain	 9			res   res	No No		Yes Yes	=	No No
	-				or any form of heart ails			-				es	No No	F	Yes	=	No
					nonary TB, lung ailmen							es	No No		Yes		No
e) Any g	genitourina	ry diseases / disor	ders like	calculus of kidney/	reter, acute chronic kid	ney diseases	etc?					'es	No		Yes		No
f) Any d	igestive sy	stem disease/ disc	orders like	ulcers, haemorrhoi	ds, diseases of gall blade	der or intestir	e etc?				- <u> </u>	es	No		Yes	]	No
g) Epilep	psy, menta	al or nervous disor	der includ	ling depression? -							- <u> </u>	'es	No No		Yes		No
h) HIV i	infection,	AIDS related or an	y other se	exually transmitted of	lisease?						- <u> </u>	res	No		Yes		No
i) Any ot	ther disord	der/ disease not me	entioned a	bove?							- J	es	No		Yes	]	No
illness b) Have y	you remain , injury or you been t	disorder ? (Please reated or are curre	ignore nonth	ormal pregnancy) - rgoing or have been	e days or admitted in hos	a doctor or s	pecialist or	unde	gone	any		es es	☐ No		Yes Yes		No No
<b>11.3</b> Do you h	have any p	hysical deformity	or mental	ailment, blindness,	deafness, mutism etc?						- <u> </u>	es	No No		Yes		No
<b>11.4</b> Have you	u ever had	persistent fever, u	inexplaine	ed infection or swol	en glands in the last one	e year?					· · [ ]	es	No No		Yes		No
<b>11.5</b> Have you	u ever bee	n diagnosed with	any form	of congenital anoma	lies?						· · Y	es	No No		Yes		No
<b>11.6</b> Are you	currently	receiving or consid	dering rec	eiving medical atter	tion or taking any presc	ribed drugs?					- <u> </u>	es	No		Yes		No
<b>11.7</b> For Fem.		•															
			-		of pregnancy)		1S					es	No	L	Yes		No
					y complication of pregnating any diseases of brea							es	∐ No		Yes		No
III) Have	you ever	suffered from or st	inering o	r are currently suffe	ring any diseases of brea	ist/ uterus/ ce	rv1x?				- <u></u>	res	No		Yes		No
11.8 If your	answer is	"Yes" to any of the	e above q	uestions kindly give	details												
12. FAMILY	Y HISTO	ORY OF THE L	IFE TO	BE INSURED													
12.1		LIVING		DE	CEASED	]			LIVIN	1G			DEC	EASEI	)		_
	AGE	STATE OF HE	ALTH	AGE AT DEATH	CAUSE OF DEATH	]	AGE			E OF HEALT	H	AGE A	T DEATH		JSE OF	DEAT	= H
Father						Children		╗						1			Ė
Mother								╁									=
Spouse						Sister/ Brother(s)											
Children						[Brouler(s)											
					ed from or died of heart d gious diseases such as he			-	sure, d	liabetes melli	us, any	form of e	eye disease, c	cancer,			01 No
<b>12.2B</b> If your	r answer i	s 'Yes' to the above	question	, kindly give details	:												_



## 13. DECLARATION BY THE LIFE TO BE INSURED, PROPOSER AND IN CASE OF MINOR BY HIS/HER LEGAL GUARDIAN

I/We declare that I/we have answered the questions in the Proposal Form after having fully understood the nature of the questions and the importance of disclosing all information while answering such questions. I/We also hereby declare that the answers given by me/us to all the questions in the proposal form are true and complete in every respect and that I/We have not withheld any material information or suppressed any fact. I/We undertake to notify Kotak Mahindra Old Mutual Life Insurance Ltd. ("the Company") of any change in the state of health of the life to be insured or as to his/her occupation or any decisions about his/her existing policies or proposals subsequent to the signing of this proposal form and before the acceptance of the risk by the Company. I/We hereby consent to the Company seeking information and any reports from any doctor(s) including hospital - who at any time may have attended to me/us concerning anything, which affects my/our physical or mental health.

I also hereby irrevocably authorize any organization, institution or individual that has any records or knowledge of my health or medical history, employment, business, income or other details as may be required or considered relevant to divulge to the Company and the Company to divulge the same to any organization, institution or individual in connection with this proposal form and subsequently. I agree to undergo all medical tests including blood tests involving HIV antibodies as required by the Company's Underwriting Policy for obtaining the policy. Further I understand that in the event of my being physically examined, the answers given by me to the medical examiner acting on behalf of the Company, shall be deemed to be duly incorporated in this Proposal Form. In event of this proposal not being converted into a policy, the Company reserves the right to recover from me administration charges and medical expenses incurred by the Company.

I/We further declare that the statements/submissions made by me/us in this Proposal Form [including any addendum(s) thereto / all declarations, affidavits and other

statements] and/or any information sought for by the Company from any person authorised by me to provide such information, relied upon by the Company to assess the risk on my life under this Proposal Form shall form a basis of the contract of insurance between me/us and the Company. I/We further agree, in case of fraud/misrepresentation by me/us, the Policy will be cancelled immediately by the Company in accordance with the Section 45 of the Insurance Act, 1938 and amendments thereto from time to time.

		ions framed there under and that the contract will not commence until nd affirm that this proposal of insurance is for the benefit of the life to
I/ we hereby confirm that all premiums will be paid from bonafide Laundering Act, 2002.	e sources and no premiums have/will be paid out of proceeds of	f crime related to any of the offence listed in Prevention of Money
(Applicable for non-tobacco users opting for Kotak Preferred T & Kotak Income Protection Plan)	Signature/Right Thumb Impression of the Propo (if different from the life to be insured)	Signature/Right Thumb Impression of the life to be insured (or Guardian, if the life to be insured is a minor)
I hereby declare, that I have not consumed tobacco in any form (chewing etc.) during the past 12 months and do not have any intronsuming tobacco in any form in the future. I am aware that statement regarding my use of tobacco would render the contract voice loss insurance cover.	tention of any false Place	Place  Date  Date
Proposer's Witness:		
Name: DDMMVVVV	Signature of W	Vitness
Kotak Mahindra Old Mutual Life Insurance Ltd. Witness:		
Name :		
Date: DDMMYYYY	Sig	nature
14. DECLARATION FOR ONLINE TRANSACTION	RIGHTS:	
I have read the terms and conditions of registration on Kotak Life	e Insurance website - http://insurance.kotak.com and accept tl n to receive my username and password. I agree that all transa	ctions
executed over the website http://insurance.kotak.com under my ustransaction rights for proposal number mentioned above provided my  Place		Signature / Right Thumb Impression of the Proposer
executed over the website http://insurance.kotak.com under my us transaction rights for proposal number mentioned above provided my	y application is accepted by Kotak Life Insurance.	
executed over the website http://insurance.kotak.com under my ustransaction rights for proposal number mentioned above provided my Place Date Date Date Date Date Date Date Dat	y application is accepted by Kotak Life Insurance.  THE FORM (Applicable only where form is filled in beginning the company of the proposer, that the	by a scribe or signed in vernacular languages) answers to the questions form the basis of the contract of insurance
executed over the website http://insurance.kotak.com under my ustransaction rights for proposal number mentioned above provided my Place Date Date Date Date Date Date Date Dat	y application is accepted by Kotak Life Insurance.  THE FORM (Applicable only where form is filled in beginning the company of the proposer, that the	by a scribe or signed in vernacular languages) answers to the questions form the basis of the contract of insurance
executed over the website http://insurance.kotak.com under my ustransaction rights for proposal number mentioned above provided my Place Date Date Date Date Date Date Date Dat	y application is accepted by Kotak Life Insurance.  THE FORM (Applicable only where form is filled in beginning the company of the proposer, that the	oy a scribe or signed in vernacular languages)  answers to the questions form the basis of the contract of insurance in my presence.
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respect of any kind of risk relating to lives or property in India, any rebate of the whole or part of the commission payable or any rebate of the premium shown on the policy, nor shall any person taking out or renewing or continuing a policy accept any rebate, except such rebate as may be allowed in accordance with the published prospectuses or tables of the insurer: (2) Any person making default in complying with the provisions of this section shall be liable for a penalty which may extend to ten lakhs rupees.

SECTION 45 OF THE INSURANCE ACT, 1938: The provisions of Section 45 of the Insurance Act, 1938 are applicable in the above contract. Please refer to Section 45 either on our website or contact our intermediary or visit the nearest branch for the full text.

FREE LOOK PERIOD: The policyholder is offered 15 days free look period for a policy sold through any of the channels (except for Distance Marketing Channel which will have 30 Days) from the date of receipt of the policy wherein the policyholder may choose to return the policy within 15 days/30 days of receipt if s/he is not agreeable with any of the terms and conditions of the plan and receive the applicable refund amount.

Note: Proposer is advised to read and understand the product features, benefits & risk factors, structure of charges, terms and conditions of the proposed plan as set forth in the related brochure(s) available on the Company's website www.insurance.kotak.com.



# AGENT'S CONFIDENTIAL REPORT

1. Name of the Life to be Insured / Proposer:			
2. Name of the Proposer (In case different from life to be insured) :			
A. Havy long have you known the Life to be incoved / Decrease?		LIFE TO BE INSURED	PROPOSER
A. How long have you known the Life to be insured / Proposer?  B. How have you been introduced to the Life to be insured / Proposer?			
- Long term relationship. No of years			
- Cold call - Referal if yes, Referred by name & contact details			
C. When have you last met the Life to be insured / Proposer? ( DD/MM/YY )			
D. Have you personally met the Life to be insured / Proposer?			
E. Are you related to the Life to be Insured and Proposer?  E. Are you related to the Life to be Insured and Proposer? (If Yes, pls. mention the relationship & provided in the Proposer).	de an MHD from Sales Manager)	Yes No	Yes No
F. What is the purpose of taking insurance?	de all WITE Holli Sales Manager)	Yes No	Yes No
G. Are you satisfied with the Financial condition and income earning capacity of the Life to be insured	/ Proposer?	Yes No	Yes No
H. Does the Life to be insured/ proposer have the capacity to pay premium for the entire Premium payi	•	Yes No	Yes No
I. Are you aware of any illness, impairment, adversity or physical or mental abnormality which the Li	-		
(If yes, give details)	-	Yes No	Yes No
J. Have you explained the Product features, benefits & the premium paying term for the plan applied b	y the client?	Yes No	Yes No
K. Is there any other additional information you would like to provide?		Yes No	Yes No
L. Do you recommend the proposal for insurance?		Yes No	Yes No
Name of the Advisor			
Dated D D M M Y Y Y Place			
4/ PROLIBITION BUTTLE LIFE A DUICOD (CORDOD ATE A CENTERDOL/ERIO	EL ATIONGHID OFFICED (		
16. DECLARATION BY THE LIFE ADVISOR/CORPORATE AGENT/BROKER/R	ne Life Advisor / Specified Person of the C		
with, I have no information, which suggests that any of the statement(s), information and response(s) suppl  Licence No. (Life Advisor/Corporate Agent/Broker/Relationship Officer)	ied by the proposer or the life to be insured	is/are incomplete or untrue.	
Agent ID (Life Advisor/Corporate Agent/Broker/Relationship Officer)			
Place			
Date Telephone No.	/Authorised Emp		Officer)
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Life insurance	🥳 Koi ha	u harr	nesha
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	counter of nearest from Ene ins	arance braneny	
APPLICATION NO.: KP	_		
Agent ID (Life Advisor/Corporate Agent/ Broker/Relationship Officer)	Date	D D M M Y	Y Y Y
Received from Mr./Ms.	the proposal for Life I	nsurance with Kotak Mahino	lra Old Mutual Life
Insurance Limited along with ₹	by way of Cheque**/Dl	O** no.	
Dated D D M M Y Y Y Drawn	Bank,		Branch
Date: D D M M Y Y Y Y	Place:		
NAME	SIC	NATURE	
(Name and Signature of the Life Advisor/Specified person of C	Corporate Agent/Authorised Employee	of Broker / Relationship Of	ficer)

\* Please note that, this is not a money receipt and cannot be used for collection of renewal premium or any other purpose. This acknowledgement is merely an acknowledgement for receipt of fresh proposal. This acknowledgement does not in any way constitute acceptance or commencement of risk.

\*\*All cheques/demand draft should be crossed and drawn in favour of "KOTAK LIFE INSURANCE" OR "KOTAK MAHINDRA OLD MUTUAL LIFE INSURANCE LIMITED".



FOR OFFICE USE ON

NAME OF SALES MANAGER	NAME OF SALES ASSOCIATE	PROMOTION CODE	NAME OF BOE
SALES MANAGER ID	SALES ASSOCIATE ID	PARTNER CODE	BRANCH NAME
D D M M Y Y Y	D D M M Y Y Y	D D M M Y Y Y	D D M M Y Y Y
SIGNATURE OF SALES MANAGER	SIGNATURE OF SALES ASSOCIATE	SIGNATURE	SIGNATURE OF BOE

CHECKED BY

# Kotak Mahindra Old Mutual Life Insurance Ltd.

IRDAI Regn. No. 107, CIN: U66030MH2000PLC128503, Regd. Office: 2nd Floor, Plot # C-12, G-Block, BKC, Bandra (E), Mumbai - 400 051. http://insurance.kotak.com/

PF01-0802-ENG/PRN/80K/JUL/14

# FOR YOUR REFERENCE

- 1. This is an acknowledgement by the Life Advisor/Specified person of Corporate Agent/Authorised Employee of Broker / Relationship Officer of having received the Proposal Form. This is not a receipt issued by Kotak Mahindra Old Mutual Life Insurance Limited.
- 2. Kotak Mahindra Old Mutual Life Insurance Limited shall issue a proposal deposit receipt (PDR) on receiving the completed proposal form with the cash / cheque/demand draft at its branch office.
- 3. In case of non-receipt of your PDR or for any clarification, kindly contact nearest Branch of Kotak Life Insurance.
- 4. For further assistance, do write to us at clientservicedesk@kotak.com



clientservicedesk@kotak.com http://insurance.kotak.com

Kotak Mahindra Old Mutual Life Insurance Ltd.

IRDAI Regn. No. 107, CIN: U66030MH2000PLC128503, Regd. Office: 2nd Floor, Plot # C-12, G-Block, BKC, Bandra (E), Mumbai - 400 051. http://insurance.kotak.com/







AUTO DEBIT INSTRUCTION FOR ECS/DD/NACH PLEASE FILL THE FORM IN BLOCK LETTERS

Title	HE POLI	OY HOL	LUEK	(Life l	Insure	d for S	elf-Pro	posed	l polic	y,  Proj	oser fo	or Pi	ropos	ed Poli	icy, A	Assi	gnee i	or as	sign	ed po	licy)		
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POLICY DETAILS																							
Policy No.				P1	remium	Paymen	t Mode		early	На	ılf-Yearl	у	Qu	arterly		Mo	onthly						
Modal Premium Amount				(F	Refer T	&C Poir	nt No.1	7) En	nail:														
Do your bit for a green						-	rk if yo	u would	d like t	receiv	e your o	comn	nunica	tion th	rough	n ele	ctroni	c mod	e.				
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Note: Parents, Grandparen annualised premium.	ts, children o	r proprie	etorship	concer	rn of Pa	arents/G	randpa	rents/C	Childre	n can b	e accep	ted a	s Thir	d Party	Pren	niun	n Paye	rs (TP	PP)	upto a	limit	of Rs.	50,000
For Proposed policies, auto de											or their s	ole pı	ropriet	orship c	oncer	ns o	nly and	l not w	here a	ny thi	d pers	on is th	e bank
account holder, except for case For Third Party Premium Pay	er (TPPP) cas	ses, TPPP	P Declara	ration an	nd duly	self-attes	sted KY	C & A	ML doo	uments	as detai	led ir	1 T&C	Point N	Jo. 29	are	enclos	ed.					1 VEC
TPPP declaration is not requi For debit mandate being effect											or that	of a S	Sole Pr	oprieto	rship (	conc	ern.						YES YES
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Joint/ Second Account Holde	r Name																						
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Policy Commencement Date Preferred ECS / NACH Deb		ng day or	montn)	,				1-5	•		10		11-1			16 -			21 - 25			26 - 31	1
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YES, I have enclosed															s are	not	Prep	rinted	on t	he Ca	ncell	ed Che	eque)
3. CERTIFICATION BY																							
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Authorised Signatory						Ban	k Stamp	9								Γ	Date	D D	M	M	Y	Y	Y
POLICY HOLDER DE	CLARATIO	N FOR	R ECS/	/DD/ N	ACH								FO	R OFF	TICIL	AL	USE	ONLY	Y				
I/we hereby declare that the a	bove informa	tion is co	orrect an	nd comp	lete. I/v						Bran	ch Na				_							
I/we has/have read, understoo this application form, as are c	urrently in ef	fect and a	as may b	oe amen	ded from	m time to	o time. l	/we			Brar	nch C	ode										
wish to avail of the ECS/Dire consent to debit my/our insur									N	CD													
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you. Mandate Verification Cha							1010104					Γ	Date 1	D D	M	М	Y	YY	Y			,	
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authorizing the User entity/Corporate to debit my account. I have understood that I am authorized to cancel/amend this mandate by appropriately communicating the cancellation/amendment request to the User entity/corporate or the bank where I have authorize the debit.

### ECS LOCATIONS

Agra	Bangalore	Delhi	Indore	Kanpur	Nasik	Rajkot
Ahmedabad	Baroda	Dhanbad	Jabalpur	Kolhapur	Panjim	Ranchi
Allahabad	Bhavnagar	Erode	Jammu	Lucknow	Patna	Solapur
Anand	Bhopal	Gorakhpur	Jamnagar	Mumbai	Pune	Surat
Aurangabad	Dehradun	Gwalior	Jamshedpur	Nagpur	Raipur	Varanasi

## RECS services can be availed across all CBS bank branches in below states, irrespective of bank branch location

Andhra Pradesh	Arunachal Pradesh	Assam	Haryana	Himachal Pradesh	Karnataka	Kerala
Manipur	Meghalaya	Mizoram	Nagaland	Orissa	Punjab	Rajasthan
Sikkim	Tamilnadu	Tripura	Union Territory	of Chandigarh	West Bengal	

4.	HOU CAN A	<b>XV</b> E	AIL THE DIKE	DEBIT FACILIT	1 FC	JR DELUW GI	VL	N DANKS IN ANY	L	JCATION	ПИТ	NDIA.			
	Allahabad Bank	k	Axis Bank	Bank of Baroda		Bank of India		Bank of Maharashtra		Citi Bank		Federal	Bank		ICICI Bank
	IDBI Bank		Karnataka Bank	Kotak Mahindra Bank		State Bank of India	a	Union Bank of India	ı	United E	Bank of	f India		Punjab N	ational Bank

## 5. TERMS & CONDITIONS

The Electronic Clearing System/Direct Debit/Automated Clearing House (NACH) is offered by Kotak Mahindra Old Mutual Life Insurance Ltd. (KLI), under arrangement with the Tech Process Solutions Ltd. and is subject to the following terms and conditions:

- These terms and conditions form an unconditional agreement between the policyholder and KLI and/or the Service. By exercising the option to avail the facilities, the policyholder acknowledges having understood and accepted these terms and conditions.
- By opting for the elected facility/facilities, the policyholder elects to make the payment of renewal premiums to KLI from the Policyholder's Bank Account through the Service or any other payment utility site that KLI may tie up with from time to time.
- On the Policyholder electing the option/mode to pay the renewal premiums, the same, unless revoked and/or modified by him/her subsequently by at least 15 days prior written notice to KLI, shall be valid and binding on the Policyholder. The Policyholder agrees that he/she shall remain liable for all the instructions and transactions that have been submitted by him/her or processed under his/her account prior to the date of Policyholder obtaining KLI's acknowledgment to the said Notice.
- KLI would be entitled, at its sole discretion, to seek offline written or other confirmation from the Policyholder on renewal premium payments as it may in its discretion deem fit.
- The records of KLI and/or the Service, on the renewal premium payments, maintained through computer systems or otherwise, shall be accepted as conclusive and binding for all purposes and shall be conclusive proof of the genuineness and accuracy of the same and binding for all purposes and can be used as evidence in any proceedings.
- The Policyholder acknowledges that he/she is eligible to avail the facilities and agrees to provide true, accurate, correct and complete information as required by KLI and to keep the same updated and current at all times.
- The Policyholder agrees that the facilities will be available to him/her, subject to and upon receipt of confirmation by KLI and/or the service from the Policyholder's bank of the details furnished by him/her in this application.
- The Policyholder agrees that it shall solely be his/her responsibility to schedule his/her renewal premium payments in a manner that KLI receives the renewal premiums within the due dates as specified in the relevant Policy Contract(s) and that in the event of a late payment he/she shall be liable for the late payment charges and other consequences as may be enforced by KLI.
- The Policyholder expressly understands and agrees that if two (2) successive payments/instructions in case of quarterly premium payment mode or any one (1) payment/instruction in case of half yearly / yearly premium payment mode are not received/honored, KLI reserves the right to automatically cancel/withdraw the facilities forthwith without notice. The Policyholder further agrees that KLI and/or the Service will not be responsible or liable if it is unable to effect any of his/her payment instructions owing to (a) Incomplete, inaccurate, invalid
- or delayed submission of details by Policyholder (b) Insufficient funds to cover Policyholder's transactions (c) Encumbrance or charge on Policyholder's account or (d) Events beyond the control of KLI and/or the Service.
- The Policyholder expressly understands and agrees that KLI and/or the Service disclaims all warranties of any kind whether expressed or implied including without limitation any representation or warranty regarding the use of the result of the facilities in terms of its correctness, accuracy, reliability, usefulness, completeness, continuity, uninterrupted access, timeliness or otherwise. Policyholder expressly understands and agrees that he/she assumes total responsibility and risk for his/her access and use of the facilities.
- The Policyholder expressly understands and unconditionally agrees that he/she will not hold KLI and/or the Service liable for any direct, indirect, punitive, incidental, special or consequential damages whatsoever, including but not limited to damages or losses resulting from (a) The use or performance or inability to use or non-performance of the facilities (b) The provision of or failure to provide the facilities (c) The unauthorised access to or alteration of the transmission or data (d) Such transactions that are carried out on the Policyholder's instructions in good faith (e) Any loss or damage incurred or suffered by the Policyholder due to any defect, error, failure or interruption in the provision of the facilities or (f) Any other matter related to the facilities.
- 13. The Policyholder agrees that KLI and/or the Service may from time to time make alterations, additions or deletions to these terms and conditions and that these shall be binding upon Policyholder and take effect from such date as may be intimated by KLI and/or the service. The Policyholder further agrees that he/she shall be deemed to have agreed, accepted and be bound by such altered terms and conditions.
- The Policyholder agrees that in event he/she is dissatisfied with any portion of the facilities or with any of the terms and conditions or alterations thereto, his/her sole and exclusive remedy is to discontinue the use of the facilities.
- The Policyholder agrees that the laws of India shall govern this agreement and in case of a dispute the matter will be settled as per the provisions of The Arbitration and Conciliation Act, 1996 and within the exclusive jurisdiction of the courts of Mumbai.
- 16. The Policyholder agrees that he/she shall not use the facilities for any purpose that is unlawful or prohibited by these terms and conditions.
- The policyholder understands and agrees that premium amount may vary due to taxes and other statutory levies as may be applicable from time to time. In order to ensure hassle-free processing, policyholder hereby authorizes KLI to set the amount with 10% (or as suggested by KLI) over and above the modal premium. Rest assured that only the due premium amount will be debited on the due date. The customer may still be asked to submit a fresh ECS/DD/NACH form if the variation in amount is greater than the buffer.
- Policy holder agrees that in case of any payout to be made to the customer, KLI reserves the rights to use any alternate option to process the same such as Cheque/NEFT/RTGS, etc.
- The policyholder agrees that in the instance of Direct Debit/ECS/NACH debit dishonor, Kotak Mahindra Old Mutual Life Insurance Limited is authorised to re debit the mentioned account to recover the premium payable.
- 20. The policyholder understands that in order to avail the re-debit facility, KLI may present the debit instruction to the customer's bank on an "as & when presented" basis
- Only annual premium certificate will be issued instead of individual receipts for monthly mode cases wherein premium is paid through ECS/NACH/DD.
- 22. Notwithstanding what is mentioned herein above, it is understood that KLI is extending such facilities to make it convenient for and facilitate the Policyholder to pay the renewal premiums and it is further acknowledged that the onus and liability to make such payments within the due dates specified in the relevant Policy Contract(s) vests solely and absolutely with the Policyholder.
- Registration of the Mandate will take 45 days but would also depend on the customer's bank and in order to avoid lapsation of policy customer has to pay two advance premium for monthly mode and one advance premium for non-monthly modes.
- The policyholder agrees that since the payment is being made through the bank, sending of renewal premium notice will not be necessary.
- The preferred ECS/DD/NACH date is only for the purpose of debitting the premium amount from client's account. NAV will be applicable as on the date of credit received to Kotak Life Insurance or premium due date whichever is later. 26.
- All policy benefits would be applicable as per the premium due date mentioned in the policy document. 27.
- Original cancelled cheque is mandatory for Direct Debit facility with IDBI Bank.
- The documents that need to be submitted towards KYC/ AML include photo identity proof (mandatory), recent coloured passport size photograph & recent address proof (where combined annualized premium across policies is greater than Rs. 10,000), latest income proof (where combined annualized premium is Rs. 1Lac or above), PAN Card copy or Form 60/61, as applicable in duplicate, where combined annualized premium is Rs. 49,500 and above.

Note: In order to abide by the Foreign Account Tax Compliance Act (FATCA), kindly submit a Insurance FATCA Declaration, separately, if the answer to any of these questions is a 'yes': (i) Are you a citizen of any other country apart from India (dual or multiple citizenship); (ii) Are you a resident (for tax purposes) of any other country other than India; (iii) Do you hold a green card of USA or any similar card for any other country?

I/We confirm that I/we shall report any future changes in my/our tax status to Kotak Life Insurance within 30 days of such change. I/We also confirm that until I/we provide a written intimation about any such changes, Kotak Life Insurance may presume that there is no change in my/our tax residency status and consider my/our earlier submitted declarations, if any, as valid. I understand that for any queries about my/our tax residency, I/we have to consult my/our own tax consultant.